

ARMY OF HEROES

THE SALVATION ARMY BALTIMORE AREA COMMAND,
SERVING BALTIMORE CITY, BALTIMORE, CARROLL, HOWARD
AND NORTH ANNE ARUNDEL COUNTIES

2008 ANNUAL REPORT



LETTER FROM THE BALTIMORE AREA COMMANDERS

2008 has gone by in whirlwind. It has been an honor to serve in the Baltimore Area Community. We have and continue to stay positive throughout these trying times. The strength of a community working together yields great results.

Through the work of The Salvation Army and our many volunteers we have:

- Helped over 40,000 youth at the Boys and Girls Clubs
- Served over 50,000 hot meals with the Feedmore Program
- Gave shelter to over 15,000 people who had no place to sleep at Booth House
- Worshipped and shared the word of God with over 5,000 people
- Assisted over 17,000 people with basic living necessities
- Distributed almost 50,000 gifts during the holiday season

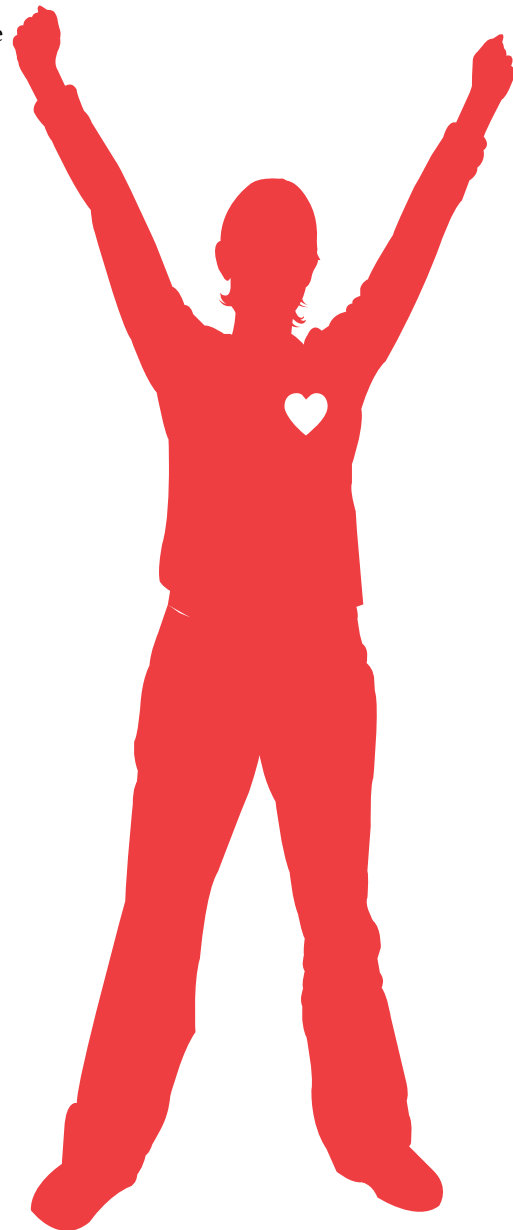
Your generous contributions enable us to continue this essential work. We are truly grateful for your support and thank you for all that you give. Our work would not be possible without you.

We wish you much joy in God's love and the knowledge that your generosity is making a difference.

Many Blessings,

Majors Roger and Melody Coulson
Baltimore Area Commander,
Coordinator of Women's Ministries

DO YOU HAVE A
HERO?



LETTER FROM THE BALTIMORE AREA BOARD CHAIR

The recession has been a blow to all of us, but it has hit families particularly hard. Whether it was because the family bread winner lost a job, or higher utility costs put a bigger strain on a household's budget or an unpreventable foreclosure forced a family out of their home, families came to us for help during 2008 at an ever increasing rate.

Despite the worsening economy, the Salvation Army continued to make heroic efforts to assist those with the greatest needs in our community. Its Boys and Girls Clubs offered children warm, safe and caring places to learn and mature. Booth House gave transitional shelter to women and children who desperately needed a home. Family Service Centers provided food, clothing and emergency funds for essential services each and every day of the year. It provided meals for the homeless and spiritual support to all who sought it.

Your generous support of time, money and resources make all of this possible. The Salvation Army receives 87% of its revenue from public support, so it really is your contributions that provide a safe haven for a child or enable a mother to put food on the table. Without you, the work of the Salvation Army is impossible and we are truly grateful for your support.

I have long admired how the Salvation Army uses its finite resources to make infinite changes in our community. It is able to do this because it has the right infrastructure and the right individuals to truly "do the most good" by helping the most people with whatever resources it has available. With your continued financial support and your prayers and good wishes, the Salvation Army can keep serving those among us with the greatest needs.

Thank you again for your support.

Sincerely,

Stuart S. Reinhoff
Advisory Board Chairman

TONIA DIDN'T EVEN KNOW WHAT THE SALVATION ARMY DID UNTIL SHE NEEDED THEM MOST

High school graduation is worth celebrating, so back in 1992 Tonia recalls planning a fun night away with friends before starting college. She packed a small overnight bag and left home Saturday afternoon.

"Home" was – and still is for Tonia's mom – a small rented house with outdated wiring. Sometime during Tonia's night out, the faulty wiring sparked a fire originating in Tonia's bedroom. At first, Tonia's mother thought the electricity had gone out – but when she went upstairs to investigate, she found more than she bargained for. She opened the door to Tonia's bedroom and the room was engulfed in flames!



Tonia's mom slammed the door shut and raced downstairs thinking only of Tonia's 2-year old brother napping below. Luckily, they both got out of the house safely, and friends of the family who volunteered with the fire department came to the rescue.

"As soon as they got there, they realized whose house it was!" says Tonia. "They put tarps up to save some contents of our house ... and they were the ones who first mentioned The Salvation Army to my mom."

Tonia returned home completely caught off guard by the grim news. "I had no idea this had gone on!" Tonia realizes that she and her family were fortunate that it was only her bedroom that was lost. But it was still a shock. "I went into

the house and it was frightening to see. There was black smoke damage everywhere. My bedroom – smoke and heat damaged everything."

"My mom didn't have money available to replace things – clothes, bed, everything. It was all gone. The house was rented and there was no renter's insurance."

But that's when The Salvation Army stepped in to help. The Salvation Army – with generous community support – gives store vouchers to families in need ... like Tonia's family.

"We bought a mattress and box springs. You don't think about all those little things, like your deodorant ... your make-up... shampoo. I didn't even really know what The Salvation Army did. I just never paid attention until that moment. Until I was affected by it," says Tonia. "People don't realize that this can happen to them!"

Tonia has never forgotten how The Salvation Army helped her start over again. Now that she's a mother of two boys herself and, along with her husband, a volunteer with the local fire department, she continues to see how The Salvation Army helps those in need – and often refers families when they need assistance after a fire.

So, thanks go to you for making it possible for The Salvation Army to continue working in our community! Your donations are appreciated more than you know.

HOW YOUR DONATIONS GAVE DAWN A NEW BEGINNING

Dawn, her 5-year-old daughter Dayonna, and 2-year-old son Steven, had been living with Steven's father when things started to go downhill. He had begun to abuse her, and by February of last year it had become impossible for her to stay with him. She left — and came to a place where she and her children could feel safe — The Salvation Army's Booth House Shelter.

This emergency shelter in the heart of downtown Baltimore is open 24 hours a day, providing a safe haven and transitional housing for local women, children and families in crisis. With more than 76 beds available for people in need, the shelter provides a safe, stable environment where residents can work at rebuilding their lives and making new starts.

A new start was just what Dawn needed, and from that first cold winter night when she came to the shelter, things felt different. "They took my information and showed me to my room," she recalls. "They made me feel at home, and I felt safe."

Before coming to the Booth House, Dawn had been looking for work and not having much luck. But at the shelter, she saw the opportunity to change her life — and she took it. With The Salvation Army's help, Dawn enrolled in a four-month program to become a pharmacy technician.

With her kids in day care and with the support of the staff at the Booth House, Dawn worked hard and she successfully completed the program. She continues to live at the shelter as she works to obtain her certification and find a job in the pharmacological field.

Dawn appreciates the help she receives at the Booth House. "I got a lot of support from the staff," she says. "Especially from Ms. Ruby and Ms. Vicky. The Salvation Army is a good place to be — if it wasn't for them, I don't know where I would be."

Dawn's is one of the many lives changed by your generosity. When you donate to The Salvation Army, you give people real help — and real hope. Thank you for your support.



STATISTICAL INFORMATION 2008

Boys and Girls Clubs	meetings	attendees
Number of Members (unduplicated)	947	
Physical Education (structured)	755	22,581
Physical Education (unstructured)	862	47,137
Education	1,590	40,889
Special Trips	3	63
Social & Special Events	59	2,620
Homeless Service		
Mobile Canteen (persons served)	53,465	
Personal Comfort Kits Provided	15	
Mass Feeding	2,492	
Volunteers/Volunteer Hours	1,291/2,976	
Community Care Ministries		
Individuals Visited	7,522	
Gifts Distributed	13,306	
Visits to Institutions/Homes	260	
Volunteers/Volunteer Hours	877/2,677	
Camp and Camp Program		
Total Attendance	7,318	
Meals Provided	8,808	
Employees	16	
Total Volunteers/Hours	1,603/5,620	
Booth House Shelter		
Emergency Shelter		
Women (individual) Cases	3	
Family Cases	179	
Total Persons Served (unduplicated)	701	
Meals Provided	21,957	
Lodgings	15,538	
Clothing-Items Distributed	2,386	
Referral-Other Community Resources	1,553	
Education	57	
Transitional Housing Shelter		
Family Cases	79	
Total Persons Served (unduplicated)	233	
Meals Provided	8,703	
Lodgings	6,997	
Clothing-Items Distributed	550	
Referral-Other Community Resources	66	
Education	49	

Corps Programs	meetings	attendees
Sunday School	175	5,380
Leadership Training	22	101
Sunday Morning Meeting	156	6,782
Sunday Evening Meeting	49	930
Children's Worship	80	1,476
Vacation Bible School	14	741
Men's Ministries	122	683
Other Adult/Family Activities	9	378
Women's Ministries	149	2,088
Youth Brass Band	88	292
Family Service		
Men (unduplicated) Cases	728	
Women (unduplicated) Cases	821	
Families Assisted	4,004	
Total Persons Served (unduplicated)	17,919	
Total Cases Assisted With:		
Energy	1,265	
Medical	12	
Clothing	3,231	
Groceries	6,512	
(Evictions) Housing	308	
Total Volunteers/Hours	1,613/6,201	
Education Classes	29	
Education Attendance	234	
Furniture	56	
Seasonal Assistance		
Toys/Gifts Distributed	48,809	
Administration		
Advisory Board	668	
Women's Auxiliary	1,176	
Volunteer Activity	79	
Total Volunteers/Volunteer Hours	1,132	6,042
Employees	40	

FINANCIAL STATEMENT

Statement of Revenue and Expense for the period October 1, 2007 to September 30, 2008

REVENUE		EXPENSE	
Public Support	\$5,140,590	Staff Compensation and Professional Fees	\$1,861,996
Internal Support	\$860,589	Other Program and General Expenses	\$4,077,763
Government Funds	\$429,301	Payments to Supervising Headquarters	\$642,909
United Way of Central Maryland	\$295,540	Adult Rehabilitation Center	\$5,893,060
Other Federated Campaigns	\$121,069	Total Expense	\$12,475,728
Adult Rehabilitation Center	\$5,893,060	Surplus / (Deficit)	\$264,421
Total Revenue	\$12,740,149		

ADVISORY BOARD

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Chairman
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Ananta Hejeebu
Second Vice Chairman
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Miller Investment LLC

Tanesha Boldin
PNC Greater Maryland

Timothy Carroll
Platform Computing

Ann France
Women's Auxiliary

Kathryn Gurley
Community Volunteer

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Betty Hines Business Builders-LLC

Mark Kirkwood
Matrix Consulting Group

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The Baltimore Orioles

Melissa Mackiewicz
DLA Piper US LLP

Edmond Magny
Audacious Inquiry, LLC

Robert Maloney
Baltimore Mayor's Office of
Emergency Management

Fred Manfra
Baltimore Orioles

LaShawn McIver
Baltimore City Health Department

Milton H. Miller, Sr.
Coldwell Banker Commercial NRT

Charles Owens
Baltimore City Chamber
of Commerce

Melissa Teague
Merritt Properties, LLC

Suzanne Warren
Community Volunteer

James Witty
PNC Bank

Lowell Yoder
Provident Bank

Emeritus Member

Thomas Barnes
Retired

Life Members

Harry F. Reid Jr.,
Retired

Lois Rosenfield
American Jewish Committee

Walter Schamu, FAIS
SMG Architects, Inc.

Auxiliary Officers

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Helen Drexel
First Vice President

Ora Altebogt
Second Vice President

Shirley Merritt
Third Vice President

Mary Ford
Treasurer

Betty Ireland
Assistant Treasurer

Cheri Laumann
Recording Secretary

Gaynel Buterbaugh
Assistant Recording Secretary

Marjorie Wood
Corresponding Secretary

Boys and Girls Club Advisory Council

Melissa Mackiewicz, Chair
Brian Henderson
Marlow Henderson, III
Malkia Henson
Nate Howard
Stephanie Kinder
Shadd Phillips
Granville Templeton

Howard County Advisory Council

Ananta Hejeebu, Chair
Pam Carnock
Steve Girard
Donna Hennessey
Allan Kittleman
Megan Kratochwill
Patricia Livingston
Krista McKee
Ryan Miller
Bill Morgan
Candace Dodson-Reed
James Smith
Jim Waller
Lara Weathersbee
Jennifer Weber

THE SALVATION ARMY BRANCHES

Planned Giving Opportunities

Your continuing interest and support may be expressed by remembering The Salvation Army in your will or through a wide variety of other giving opportunities. For further information and advice, contact The Salvation Army Office of Planned Giving at 410-374-9944.



Centers of Operation

Baltimore Area
Command Headquarters
P.O. Box 6489
Baltimore, MD 21230
410-783-2920

Family Service Centers

Baltimore City/
Baltimore County
814 Light Street
Baltimore, MD 21230
410-783-2920

Howard County
9017 Red Branch Road
Columbia, MD 21045
443-656-3376

Glen Burnie
511 S. Crain Highway
Glen Burnie, MD 21061
410-768-0477

Westminster
300 Hahn Road
Baltimore, MD 21157
410-876-9358

Emergency Shelter

Booth House
1114 N. Calvert Street
Baltimore, MD 21202
410-685-8878

Boys and Girls Clubs

Franklin Square
215 N. Calhoun Street
Baltimore, MD 21223
410-728-4888

Glen Burnie
511 S. Crain Highway
Baltimore, MD 21060
443-749-0849

Middle River
1400 Fuselage Avenue
Baltimore, MD 21220
410-682-2450

Centers for Worship and Service

Baltimore Hampden Corps
Community Center
3401 Roland Avenue
Baltimore, MD 21211
410-366-6187

Baltimore Middle River Corps
Community Center
1400 Fuselage Avenue
Baltimore, MD 21220
410-682-2450

Baltimore Temple Corps
Community Center
1601 W. Baltimore Street
Baltimore, MD 21223
410-233-7434

Rehabilitation Services

Adult Rehabilitation Center
2700 W. Patapsco Avenue
Baltimore, MD 21230
410-525-0530

Thrift Store Locations

2250 Gable Avenue
Baltimore, MD 21230
(410) 644-9705

8715 Liberty Road
Randallstown, MD 21133
(410) 655-9399

8005 Jumpers Hole Road
Pasadena, MD 21122
(410) 766-4841

1748 E. Joppa Road
Baltimore, MD 21234
(410) 663-3915

574-C Ritchie Highway
Severna Park, MD 21146
(410) 421-5330



The Salvation Army, Baltimore Area Command
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A United Way of Central Maryland
Impact Partner